



ARE YOU ELIGIBLE FOR FOR A COMMISSION INCREASE?

BOOST YOUR COMMISSION!

Did you know that 21st Century has many commission tiers, and you can move into higher tiers as your business with us increases. We review your business quarterly to determine which tier you qualify for based on production and quality of business. You can become eligible for an increase in your commission rates when you achieve annual premium (net of refunds) as low as \$20,000 for a single agent account (or \$40,000 for MGA or multi-agent accounts).

We will reach out to you if you become eligible for higher commission rates, but feel free to contact Head Office if you'd like more information on how much you need to improve your performance to move into a higher tier.

The enhanced benefits on the Version V11 Visitor to Canada product introduced Dec 17, 2025, should help you sell more business. There's better coverage and some more aggressive pricing – especially for younger Super Visa applicants. As an example, a Super Visa client in the 60-64 age band previously would have paid \$2,741.15 for our Enhanced Plan. With Version V11, they now pay only \$2,076.85 for a savings of \$664.30. Not all rates are down, but in some key areas you will find us much more competitive with Version V11. Run a quotation on our system to compare. Don't trust some websites you will find online as many have not updated the rates they display for 21st Century.

Speaking of online business and increasing your sales, we've introduced a new API to a small number of agents and advisors and we've been seeing some great success. We'll be doing a broader launch of the API a few weeks from now, but if you'd really like it now, we can set you up. Just visit our API webpage at www2.21stcenturytips.com/api.



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www2.21stcenturytips.com/api